

Coastal California Zone

Balance Sheet Prev Year Comparison

01/10/09

As of December 31, 2008

	Dec 31, '08	Dec 31, '07	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
BA CHECKING	16,959.26	22,992.70	(6,033.44)	-26.2%
BA M-T Locked CD #7194	32,611.26	31,572.92	1,038.34	3.3%
BA S-T Liquid CD #7206	55,330.87	53,736.59	1,594.28	3.0%
CREDIT SERVICE Pay by Touch	139.00	139.00	0.00	0.0%
Total Checking/Savings	105,040.39	108,441.21	(3,400.82)	-3.1%
Accounts Receivable				
Accounts Receivable	27,380.50	19,775.50	7,605.00	38.5%
Total Accounts Receivable	27,380.50	19,775.50	7,605.00	38.5%
Other Current Assets				
CASH on hand	22.59	22.59	0.00	0.0%
Undeposited Funds	0.00	750.00	(750.00)	-100.0%
Total Other Current Assets	22.59	772.59	(750.00)	-97.1%
Total Current Assets	132,443.48	128,989.30	3,454.18	2.7%
Fixed Assets				
Computer Eqpt	4,192.09	3,348.26	843.83	25.2%
Total Fixed Assets	4,192.09	3,348.26	843.83	25.2%
TOTAL ASSETS	136,635.57	132,337.56	4,298.01	3.2%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	853.15	400.00	453.15	113.3%
Total Accounts Payable	853.15	400.00	453.15	113.3%
Total Current Liabilities	853.15	400.00	453.15	113.3%
Total Liabilities	853.15	400.00	453.15	113.3%
Equity				
Opening Bal Equity	(8,009.61)	(8,009.61)	0.00	0.0%
Retained Earnings	139,947.17	102,705.61	37,241.56	36.3%
Net Income	3,844.86	37,241.56	(33,396.70)	-89.7%
Total Equity	135,782.42	131,937.56	3,844.86	2.9%
TOTAL LIABILITIES & EQUITY	136,635.57	132,337.56	4,298.01	3.2%

Coastal California Zone

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Profit and Loss Standard

01/10/09

Fiscal Years 2007-2008

	Jan - Dec '08	Jan - Dec '07
Ordinary Income/Expense		
Income		
Uncategorized Income		5,300.61
10_ — USWP Support	15,625.00	
101 — Zone Support	8,670.00	18,750.00
Total 10_ — USWP Support	24,295.00	18,750.00
11_ — Mens Tryout Inc		
110 — Men Sr Fees	11,000.00	24,765.00
112 — Men Youth Fees	9,100.00	4,875.00
113 — Men Cadet Fees	8,910.00	6,825.00
Total 11_ — Mens Tryout Inc	29,010.00	36,465.00
12_ — Womens Tryout Inc		
121 — Wom Jr Fees	5,467.50	
122 — Wom Youth Fees		4,125.00
123 — Wom Cadets Fees	5,007.50	4,125.00
Total 12_ — Womens Tryout Inc	10,475.00	8,250.00
13_ — Mens Travel Fees		
130 — Travel Men Sr	(250.00)	
131 — Travel Men Jr	10,822.58	
132 — Travel Men Youth	10,822.59	
133 — Travel Men Cadet		13,800.00
13_ — Mens Travel Fees - Other		6,000.00
Total 13_ — Mens Travel Fees	21,395.17	19,800.00
14_ — Womens Travel Fees		
141 — Travel Wom Jr	10,822.58	
142 — Travel Wom Youth	6,889.25	
143 — Travel Wom Cadets		2,130.00
14_ — Womens Travel Fees - Other	1,630.00	
Total 14_ — Womens Travel Fees	19,341.83	2,130.00
15_ — Host Tourney Inc		
150 — Local Open Inc		
150.01 — Premier D2 Inc	6,000.00	8,050.00
Total 150 — Local Open Inc	6,000.00	8,050.00
153 — Local Age Group Inc		
153.01 — Age Group-Fall Inc	42,115.00	50,725.00
153.02 — Age Group-Winter Inc	4,150.00	33,900.00
Total 153 — Local Age Group Inc	46,265.00	84,625.00
154 — ZQE Income		
154.01 — ZQE Speedo Cup Inc	3,200.00	3,300.00
154.02 — ZQE NJOs Inc	29,400.00	24,800.00
154 — ZQE Income - Other	1,100.00	1,200.00
Total 154 — ZQE Income	33,700.00	29,300.00
Total 15_ — Host Tourney Inc	85,965.00	121,975.00
16_ — Hosted Clinic Inc	150.00	
17_ — Interest		
170 — Bank Interest	2,632.62	3,434.45
Total 17_ — Interest	2,632.62	3,434.45

Coastal California Zone

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Profit and Loss Standard

01/10/09

Fiscal Years 2007-2008

	Jan - Dec '08	Jan - Dec '07
18_ — Gifts and Contributions		
183 — Gifts in Kind		(337.84)
Total 18_ — Gifts and Contributions		(337.84)
Total Income	193,264.62	215,767.22
Gross Profit	193,264.62	215,767.22
Expense		
30_ — Mens Player Dev		
300 — Player Dev Men Sr	14,356.24	25,612.68
301 — Player Dev Men Jr	26,667.43	
302 — Player Dev Men Youth	11,771.63	18,943.72
303 — Player Dev Men Cadet		18,850.53
304 — Player Dev Men Develop	360.00	1,887.01
305 — Player Dev Masters		0.00
30_ — Mens Player Dev - Other		56.00
Total 30_ — Mens Player Dev	53,155.30	65,349.94
31_ — Womens Player Dev		
311 — Player Dev Women Jr	11,885.47	
312 — Player Dev Women Youth	12,523.02	21,396.38
313 — Player Dev Women Cadet	41.00	35,000.99
Total 31_ — Womens Player Dev	24,449.49	56,397.37
32_ — Coach Development		
321 — Coach Dev Jr	49.75	
322 — Coach Dev Youth	529.80	
Total 32_ — Coach Development	579.55	
33_ — Referee Development		
330 — Referee Dev	510.00	188.95
Total 33_ — Referee Development	510.00	188.95
34_ — Administrator Dev		
340 — Administrator Devel	385.69	4,457.33
346 — Admin Devel Age Group	60.43	81.25
34_ — Administrator Dev - Other	12,361.43	10,174.24
Total 34_ — Administrator Dev	12,807.55	14,712.82
35_ — Club Development		
356 — Club Dev-Age Group	790.62	172.37
35_ — Club Development - Other	314.15	
Total 35_ — Club Development	1,104.77	172.37
37_ — Hosted Tourney Exp		
372 — Local Event Exp-AG		
372.01 — 18U-B Winter	13,918.00	8,323.50
372.02 — Fall AG	32,819.12	10,414.46
372 — Local Event Exp-AG - Other	14,103.47	22,199.00
Total 372 — Local Event Exp-AG	60,840.59	40,936.96
374 — ZQE Expenses		
374.01 — ZQE-JO's	17,084.59	22,097.44
374 — ZQE Expenses - Other	1,940.00	
Total 374 — ZQE Expenses	19,024.59	22,097.44
375 — CCA Hosted Nats		

Coastal California Zone

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Profit and Loss Standard

01/10/09

Fiscal Years 2007-2008

	Jan - Dec '08	Jan - Dec '07
375.04 — NJO Girls LOC Share		753.01
Total 375 — CCA Hosted Nats		753.01
376 — Premier D2 Expense	5,649.00	7,371.00
379 — Sanctions	415.00	390.00
37_ — Hosted Tourney Exp - Other	550.00	158.38
Total 37_ — Hosted Tourney Exp	86,479.18	71,706.79
38_ — Partnerships & Grants		3,924.29
386 — Age Group Programs	1,200.00	
38_ — Partnerships & Grants - Other	200.00	
Total 38_ — Partnerships & Grants	1,400.00	3,924.29
39_ — Zone Meetings		
393 — Host Services		8.60
Total 39_ — Zone Meetings		8.60
43_ — Zone Office Expenses		
430 — Supplies	877.86	626.09
431 — Internet Hosting Exp	58.99	649.56
432 — Phone & Telecomms	1,267.69	1,557.36
433 — Accounting	28.00	719.95
434 — Office Space Rental	1,855.50	1,734.00
435 — Printing		6.82
436 — Shipping & Handling	229.83	137.81
Total 43_ — Zone Office Expenses	4,317.87	5,431.59
48_ — Other fees and charges		
480 — Bank Charges	25.00	226.00
481 — Credit Card Processing	6,491.05	6,734.35
48_ — Other fees and charges - Other		(74.25)
Total 48_ — Other fees and charges	6,516.05	6,886.10
50 — Payee Unknown		4,646.69
Total Expense	191,319.76	229,425.51
Net Ordinary Income	1,944.86	(13,658.29)
Other Income/Expense		
Other Income		
19_ — Other Income		
191 — Penalties-Competition	1,620.00	900.00
19_ — Other Income - Other	280.00	49,999.85
Total 19_ — Other Income	1,900.00	50,899.85
Total Other Income	1,900.00	50,899.85
Net Other Income	1,900.00	50,899.85
Net Income	3,844.86	37,241.56

Coastal California Zone

Statement Of Cash Flows

01/10/09

Fiscal Years 2007-2008

	<u>Jan - Dec '07</u>	<u>Jan - Dec '08</u>
OPERATING ACTIVITIES		
Net Income	37,241.56	3,844.86
Adjustments to reconcile Net Income to net cash provided by operations:		
Accounts Receivable	(19,775.50)	(7,605.00)
CASH on hand	(2,211.00)	
Accounts Payable	400.00	453.15
Net cash provided by Operating Activities	15,655.06	(3,306.99)
INVESTING ACTIVITIES		
Computer Eqpt	(3,348.26)	(843.83)
Net cash provided by Investing Activities	(3,348.26)	(843.83)
FINANCING ACTIVITIES		
Opening Bal Equity	(8,009.61)	
Net cash provided by Financing Activities	(8,009.61)	(4,150.82)
Net cash increase for period	4,297.19	
Cash at beginning of period	104,894.02	109,191.21
Cash at end of period	<u>109,191.21</u>	<u>105,040.39</u>